



The Property Professionals... Taking dreams, creating homes...



A Personal Welcome from David Rowat, Director of Operations





“
It's the attention to
detail, they take care
of everything and
don't let you down
”

It was many years ago when we had the chance to purchase the web domain of www.portugalproperty.com. It was an investment, we knew that. We also knew it would allow us to stand out from the competition and by using these foundations we could build a world class company.

Since those early days of designing a website, that would become a market leader, we have not had the chance to stop. We have reinvested into the website, opened new offices and recruited more staff. In fact as a company we have exceeded even the most optimistic goals we had set ourselves.

As we expand we have thankfully kept all the magical ingredients that we believe in. Trust, integrity, loyalty and making sure our clients are delighted with everything. We have had a fantastic journey so far and I am enthralled that we have pleased so many clients. This is a very satisfying, positive and rewarding business. We are making dreams happen, dreams that could have started many years ago and took a long time to be fulfilled.

I am very proud of this company and importantly the staff who kindly work so hard to make sure our clients find their ideal property. We have continued to win awards and have grown quickly due to many referrals and recommendations.

If this is the first time you have read something about us then welcome aboard and let's start the journey. A journey to the sun and owning your own perfect slice of Portugal.

David Rowat

David Rowat - Portugal Property



Property Professionals throughout Portugal...





Come and visit us...

Our knowledge and expertise covers the whole of Portugal. We have expanded our network of offices so we are close to you.

Our head office is based in Vilamoura, in the Central Algarve region and this is where most of our property advisors are based. We have modern welcoming offices in strategic locations where you can find us easily. We like to always have our doors open and work seven days a week from 9am until 8pm and more when necessary.

All of our staff are based in Portugal and have spent at least five years here - this is to ensure they are giving you the best advice and know the areas comprehensively. We have weekly meetings where we catch up on the latest regulations, have training sessions and research all the new properties for sale. We are multi-lingual and as a company speak over ten languages so you will always be able to relax in the knowledge that someone understands you.

Professional, genuine, friendly and nice – come and visit us soon!





How it happens...



Planning a Trip...

After we have received your enquiry from our website, Facebook profile, Google + or Twitter account then we set to work planning your property portfolio. At this stage you will speak to one of our Portugal based Property Advisors who can listen to you and establish exactly what you want from your property. They will explain to you how the process works, buying costs, running costs and the advantages or disadvantages of one region versus another. They effectively prepare a wish list and arrange for you to visit us in Portugal either by way of a property tour or while you are already out here. Then you can relax knowing we are working behind the scenes to prepare a portfolio of properties that are perfect for you.

In Portugal...

You will be greeted by one of our Property Consultants who has been specifically chosen to take care of you due to his or her substantial knowledge of those properties and the location. They will be able to advise



currencies direct

money without frontiers



PORTUGUESE CHAMBER
The Portuguese UK Business Network



you about wonderful restaurants, golden beaches and the hidden gems that only we know. They will show you each property and ensure the journey is one of pleasure while you are absorbing the information and which property is best for you. Each consultant always has a favourite and he or she will no doubt have some brand new listings to show you. The Property Consultant will be responsible for all your time in Portugal and they are positive, upbeat and only have one purpose - to find your ideal property.

I want to buy it...

If all goes to plan, you have found your dream home and you got a price that delights you then we can proceed to make it yours. At this stage we may introduce you to some of our partners like currency exchange experts, the lawyers, the architect, the surveyor and the furniture supplier or interior designer. In essence these firms have been handpicked by us due to their service levels, professionalism and value. We still hold the prime responsibility that all goes well but these partners will need to help us. When you are

happy, then the property purchase is normally split into three parts; a reservation of 6,000 euros to the lawyer to take the property off the market, then a Promissory Contract (exchange) and finally the deed (when you receive the keys!)

I own it...

As comprehensive an aftersales program as you will ever need is awaiting you. We ensure the property is properly snagged, any changes have been made, all furniture is installed, lights fitted and all the necessary utilities have been connected and being paid from the bank account we will have opened for you. We accompany you to lawyers at deed and to the property and hand you the keys. Any final thoughts you have we can also take care of; a barbecue, a boat or a rooftop Jacuzzi - nothing is too much trouble. Should you wish to rent the property then we can also give you the best help to ensure you obtain the best returns and manage the property when you are back home. We will then ask for a testimonial and celebrate with a bottle of bubbly!



Welcome to our perfect Portugal...

Central Algarve...

The most established tourist destination in Portugal; ranging from the upmarket resorts of Vale do Lobo, Quinta do Lago and Vilamoura to the party place of Albufeira. There will always be something to do in Central Algarve. Vilamoura has the biggest marina in Portugal which regularly wins awards, the casino and the first shared bicycle system improving the quality of life to new heights. We have the theme park of Zoomarine where you can experience swimming with dolphins or you can take it easy in a waterpark's tidal wave!

Western Algarve...

Here we have the wilder landscapes especially as you head down to the most westerly point of Cape St Vincent and the Moorish Castle of Sagres – now a hotspot for surfing. Bursting with life is the town of Lagos which benefits from a marina, old town and one of the largest sandy bays in Europe. All is close to hand and it's one of

those towns where you can leave the car behind. The coastline is dominated by rock pillars, sandy beaches set in pretty coves and magnificent cliffs.

Eastern Algarve...

Nestled next to Spain, the Eastern Algarve is the more tranquil part of the Algarve. It was last to receive major tourist development and, as such, Tavira is very much unchanged. Life still revolves around fishing and enjoying the wonderful river that cuts the town in half. The coast here is different again and consists of sand-spit beaches separated from the mainland by the Ria Formosa. This adds a wonderful dimension to enjoying the beach as you need to hop on a ferry to reach the island!

Lisbon...

The capital of Portugal is a wonderful mix of old and new, contrasting designs and districts, castles and



monuments and takes several days, if not weeks, before you feel at home. This is good news as Lisbon is not a place to rush. Explore it, enjoy it and take your time. One of the fantastic places to enjoy is Belem which is at the westerly point of Lisbon – here they are wonderful parks, monuments, sea forts and statues.

Cascais, Estoril and Sintra...

A paradise for the rich and famous, Cascais is steeped in history and has some of the best examples of architecture showing the regions wealth in the past. Host to some of the best events in Portugal, Cascais' appeal is due to its wonderful beaches, rich gastronomy and parks. Estoril is located next to Cascais but has a heart of its own centred around its large casino and beach. Top quality sports can be enjoyed in both Estoril and Cascais with an abundance of surfing, tennis and golf. Lastly we have Sintra which is recognised as a World Heritage Site by UNESCO.

Sintra is home to one of the most photographed images in Portugal – the Pena National Palace which dominates its skyline.

The Silver Coast...

Its popularity is ever growing as many consider it to be 'the real Portugal'. The Silver Coast is around a forty minute journey northwest of Lisbon. Once there you can enjoy watching Portugal undertake its day to day activities which inevitably involves fishing, agriculture and making crafts to sell at the markets. Nazare has become famous for surfing and its old cliff top town of Sitio gives you one of the best views of this amazing region.

Meet the PortugalProperty.com team...



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